

## HOW WE DO BUSINESS

We run our business on the following principle:

**“Always give more than our clients expect and we’ll never be short of friends.”**

**Competitive Balance** is a team of professionals working to insure the success of your event with minimum fuss.

Upon request, we will provide a one-page bio, speaker kit, and a demo video for your convenience. We are also happy to set up a teleconference with *KAZ* about your presentation needs, if you prefer.

Upon confirmation, you will receive a pre-program survey to determine how we can best customize your program to meet your participants’ specific needs.

You will receive extensive set-up directions to make *KAZ* or any other speaker on your program successful.

When you request one of *KAZ*’s fabulous audiovisual shows, we supply you with a detailed equipment list in your **“*Holding a Hassle Free*”** conference packet.

We will send you a reminder notice two weeks prior to the engagement to assure you that *KAZ* is in perfect health and remind you of any final details for hosting an incredible event.

If for any unforeseen reason *KAZ* is unable to speak, she has an agreement with several top professional speakers, one of who may take her place, at no additional cost.

*KAZ* will always let your meeting planner know when she has arrived at the event and will be in the presentation room long before her presence is actually required to do a dress rehearsal with the equipment and get a feel for the room.

**“KAZ it was a delight working with you and your team. Your superb professionalism made it all so easy, and look so spectacular.”**

*Denis Johns  
Queensland Netball  
Association*

[www.CompetitiveBalance.com](http://www.CompetitiveBalance.com)

[KAZ@CompetitiveBalance.com](mailto:KAZ@CompetitiveBalance.com)